




Tramonto Home Sales Activity - October 2014

| Status | # Listings | List Volume | Sold Volume | | List Price | Sold Price | Sale/List Price | Approx SQFT | List Price Per Approx SQFT | Sold Price Per Approx SQFT | Agent Days On Market | Cumulative Days On Market |
|---------|------------|-------------|-------------|------|------------|------------|-----------------|-------------|----------------------------|----------------------------|----------------------|---------------------------|
| Closed | 11 | 3,124,100 | 3,040,000 | Low | 210,000 | 197,000 | 0.91 | 1,334 | 106.49 | 104.80 | 0 | 9 |
| | | | | Avg | 284,009 | 276,364 | 0.97 | 2,224 | 130.41 | 126.46 | 67 | 85 |
| | | | | High | 336,500 | 320,000 | 1.02 | 2,958 | 164.17 | 149.93 | 167 | 173 |
| Overall | 11 | 3,124,100 | 3,040,000 | Low | 210,000 | 197,000 | 0.91 | 1,334 | 106.49 | 104.80 | 0 | 9 |
| | | | | Avg | 284,009 | 276,364 | 0.97 | 2,224 | 130.41 | 126.46 | 67 | 85 |
| | | | | High | 336,500 | 320,000 | 1.02 | 2,958 | 164.17 | 149.93 | 167 | 173 |

Selection Criteria for Comparable Properties

Specified listings from the following search: Property type Residential; Inside the map search Polygon; Status of 'Closed'; Zip Code like 85086; Close of Escrow Date between '10/01/2014' and '10/31/2014'.

Closed Listings

| Photo | MLS # | Address | COE Date | Year Built | Encoded Features | Square Feet | Original List Price | List Price | Sold Price | List/Sold Price Sqft | Cumulative DOM |
|--|---------|-------------------------------|------------|------------|------------------|-------------|---------------------|------------|------------|----------------------|----------------|
|  | 5132906 | 3017 W GRAN PARADISO DR | 10/02/2014 | 2004 | 32FRDO2.5G | 2,192 | 285,000 | 284,900 | 272,500 | 129.97 / 124.32 | 83 |
|  | 5161862 | 3236 W GRAN PARADISO DR | 10/02/2014 | 2011 | 32RO2G | 1,334 | 219,000 | 219,000 | 200,000 | 164.17 / 149.93 | 36 |
|  | 5105685 | 3021 W ESPARTERO WAY | 10/10/2014 | 2003 | 32FRDXSO3G2S | 2,238 | 310,000 | 269,000 | 262,500 | 120.2 / 117.29 | 167 |
|  | 5124565 | 3405 W Little Hopi DR | 10/14/2014 | 2003 | 43FRDXPO2G | 2,918 | 336,500 | 336,500 | 320,000 | 115.32 / 109.66 | 134 |
|  | 5127814 | 2749 W DARIEN WAY | 10/15/2014 | 2002 | 32BDO3G2S | 2,149 | 299,900 | 299,900 | 293,000 | 139.55 / 136.34 | 129 |
|  | 5168355 | 34717 N 21ST LN | 10/21/2014 | 2010 | 32.5RO2G | 2,169 | 329,900 | 310,000 | 310,000 | 142.92 / 142.92 | 15 |
|  | 5173606 | 3426 W ZUNI BRAVE TRL | 10/22/2014 | 2004 | 42.5FRXPSO3G2S | 2,958 | 315,000 | 315,000 | 310,000 | 106.49 / 104.8 | 9 |
|  | 5146652 | 34820 N 30TH DR | 10/27/2014 | 2003 | 32.5RO2G | 1,534 | 210,000 | 210,000 | 197,000 | 136.9 / 128.42 | 75 |
|  | 5175871 | 3001 W RAPALO RD | 10/30/2014 | 2002 | 32FRDPSO3G3S | 2,350 | 300,000 | 300,000 | 305,000 | 127.66 / 129.79 | 37 |
|  | 5155377 | 3419 W RESTIN RD | 10/31/2014 | 2003 | 43FR2G | 2,000 | 259,900 | 254,900 | 255,000 | 127.45 / 127.5 | 84 |
|  | 5181416 | 2614 W VIA DE PEDRO MIGUEL -- | 10/31/2014 | 2004 | 42.5FRDXPO3G | 2,622 | 324,900 | 324,900 | 315,000 | 123.91 / 120.14 | 173 |